

FINANCIAL ASSISTANCE

DRAFTED BY:	PAGE:	EFFECTIVE DATE:	POLICY NUMBER:
Kathleen Topor, Chief	1 of 12	October 1, 2022	CNE – FIN - 102
Financial Officer, VNA			
REVIWED BY:	REVIEWED BY:	REVIWED BY:	APPROVED BY:
Kathy Topor, Chief	David Dillon, Finance	Krysten Blanchette, VP	Joseph Iannoni, EVP,
Financial Officer VNA	Director	Revenue Cycle	Chief Financial
		-	Officer

- I. Purpose. The purpose of this Financial Assistance Policy (FAP) is to ensure that Care New England (hereafter identified as CNE) is in compliance with the standards set by the State of Rhode Island and Federal Agencies for the Provision of Charity Care and section §501(r) of the Internal Revenue Code. Financial assistance is intended to ensure all patients receive essential emergency and other medically necessary healthcare services provided by CNE regardless of their ability to pay. To that end, CNE will assist individuals who do not otherwise have the ability to pay charges as determined under CNE's qualification criteria and takes into account each individual's ability to contribute to the cost of his or her care. CNE financial assistance is not intended to serve as a substitute for employer-sponsored, privately purchased, third party liability, state or federally funded assistance or insurance programs.
- II. Scope. This Policy applies to Care New England (CNE) and all Care New England hospitals, and the specified entities as defined below:
 - Butler Hospital
 - Kent Hospital
 - Women & Infants Hospital
 - The Providence Center**
 - VNA of Care New England
 - Butler Hospital Allied Medical Services, LLC
 - Kent Ancillary Services, LLC
 - MHRI Ancillary Services, LLC
 - W&I Ancillary Services, LLC
 - W&I Health Care Alliance, LLC
 - Affinity Physicians, LLC

A listing of additional providers who elect to follow CNE's Financial Assistance Plan as well as those providers who do not participate (Participating and Non-Participating Providers) is defined in Exhibit 1.

- ** The Providence Center (TPC) is included as a CNE entity in this policy, however, TPC also has a policy outlining specific application requirements as a Community Mental Health Center (TPC-FIN-103).
- III. Policy. All patients will be provided treatment for all emergent and medically necessary healthcare services regardless of their ability to pay as outlined in the CNE Emergency Medical

Treatment and Active Labor Act (EMTALA) Policy. Copies of this policy may be obtained, free of charge, by calling CNE's Compliance Department at (401) 277-3660.

- (a) The decision to extend financial assistance will be based solely on the applicant's financial status as indicated by pre-determined eligibility requirements and will be granted to all qualifying patients, regardless of race, color, religion, age, national origin, marital status or legally protected status. This policy will be uniformly applied to any patients having no insurance or inadequate health insurance.
- (b) Patients are eligible for financial assistance for emergent and all medically necessary healthcare services. Medically necessary healthcare services are defined as hospital services that are reasonably required to make a diagnosis, to correct, cure, alleviate, or prevent the worsening of conditions that endanger life or cause suffering or pain, or result in illness or infirmity, or threaten to cause or aggravate a handicap, or cause physical deformity or malfunction, and there is no other equally effective, more conservative, or substantially less costly course of treatment available or suitable for the person requesting the service.
- (c) Patients who qualify for CNE Charity Care are eligible for discounted or free prescription coverage. The prescription must be pursuant and related to care provided by a CNE 340B Covered Entity (Acute Care Hospitals within the Care New England System). When the elements of the 340B patient definition (as set forth by HRSA) are met, a 340B medication may be utilized.
- **IV. Definitions.** Capitalized terms not otherwise defined below but used in this Policy shall have the meanings assigned to them in this Policy.
 - (a) Amounts Generally Billed (AGB): Pursuant to Internal Revenue Code ("IRC") §501(r)(5), in the case of emergency or other medically necessary care, the amounts generally billed for emergency or other medically necessary care to individuals who have insurance covering such care.
 - (b) Amounts Generally Billed Percentage: A percentage of gross charges that a hospital facility uses to determine the AGB for any emergency or other medically necessary care it provides to an individual who is eligible for assistance under this FAP.
 - (c) Application Period: The time period in which an individual may apply for financial assistance. To satisfy the criteria outlined in IRC §501(r)(6), CNE allows individuals up to 240 days from the date the individual is provided with the first post-discharge billing statement to apply for financial assistance.
 - (d) *Eligibility Criteria*: The criteria set forth in this FAP (and supported by procedure) used to determine whether or not a patient qualifies for financial assistance.
 - (e) *Emergency medical conditions:* Defined within the meaning of section 1867 of the Social Security Act (42 U.S.C. 1395dd).
 - (f) Extraordinary Collection Actions ("ECAs"): Includes any of the following actions taken by CNE against an individual related to obtaining payment of a bill for care covered under this FAP. ECAs include, but are not limited to, actions that require a legal or judicial process, reporting adverse information to consumer credit reporting agencies or credit bureaus, placing of a lien and/or foreclosing on real property, attaching or seizing a bank account or garnishment of wages, and deferring, denying or requiring payment prior to providing non-emergency medical care due to nonpayment of debt for previously provided care covered under the Policy.
 - (g) Family: Using the Census Bureau definition, a group of two or more people who reside together and who are related by birth, marriage, civil union or adoption.
 - (h) *Family Income:* Family Income is determined using the Census Bureau definition, which uses the following income when computing poverty guidelines:
 - (1) Income earnings, unemployment compensation, worker's compensation, Social Security, Supplemental Security Income, public assistance, veterans' payments,

survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and other miscellaneous resources.

- (i) *FAP-eligible*: Individuals who are eligible for full or partial financial assistance under this policy.
- (j) Federal Poverty Level Guidelines: The federal poverty level guidelines ("FPL") are established by the United States Department of Health and Human Services on an annual basis and are used within this FAP for determining financial eligibility.
- (k) *Financial Assistance*: Free or discounted healthcare services offered to individuals who are unable to pay for all or a portion of their medical services.
- (l) Gross Charges: The full established price for medical care that is consistently and uniformly charged to patients before applying any contractual allowances, discounts or deductions.
- (m) Plain Language Summary ("PLS"): A written statement which notifies an individual that CNE offers financial assistance under this FAP and provides additional information in a clear, concise and easy to understand manner.
- (n) Underinsured: An individual who has some level of insurance or third-party coverage, but still has out-of-pocket healthcare costs that exceed their financial abilities.
 Underinsurance includes, but is not limited to, deductibles, coinsurance, co-payments, exhausted benefits and lifetime benefit limits.
- (o) *Uninsured*: An individual who has no level of insurance or third-party coverage, including Medicare, Medicaid, or any other government or commercial insurance program, to help pay for healthcare services.
- (p) Non-covered services: Services that are not covered under the patient's benefits / insurance plan and therefore will not be paid by the patient's insurance plan.

V. Procedure.

- (a) Patients having no health insurance or inadequate health insurance coverage are eligible to apply for the program. To be considered for financial assistance under the Financial Assistance Policy, the patient and/or legal representative must submit a complete Financial Assistance Application (including related documents/information) (Exhibit 2) and must cooperate with CNE by providing the information and documentation necessary to apply for other existing financial resources that may be available to pay for his or her health care, such as Medicare, Medicaid, RItecare, third party liability, etc.
- (b) CNE's Financial Assistance Policy, Plain Language Summary (PLS), application form and required documents are available on CNE's website: www.carenewengland.org. Additionally, individuals may, at no charge, request documents by mail, by calling (401) 921-7200.
- (c) Additionally, CNE will publicize this FAP and the PLS in the entities we serve. Financial Assistance may be accessed as follows:
 - (1) Patients or their representatives may request financial assistance
 - (2) CNE employees may refer patients or their representatives
 - (3) Referring physicians may refer patients or their representative
- (d) Full financial assistance will be granted to patients whose gross family income is less than or equal to 200% of the Federal Poverty Levels (FPL), adjusted for family size, provided such patients are not eligible for other private or public health coverage and do not exceed the assets protection threshold. In cases where the patient/guarantor qualifies for Financial

Assistance under the income criterion but does not meet the assets criterion, CNE will provide the highest discount offered under the sliding scale. The maximum liability to the patient/guarantor will be the actual assets less the applicable asset thresholds or the maximum cap limitations as defined by Rhode Island and Federal regulations, including IRS §501(r), whichever is less (please see item 6 below).

- (e) Patients with gross income between 201% and 300% of the FPL and who do not exceed the assets protection threshold are also eligible for financial assistance for a portion of the medical bill, based upon a sliding scale (Exhibit 3). The patient's financial responsibility is subject to maximum cap limitations as defined by Rhode Island State and Federal Regulations including IRS §501(r) or as periodically set by CNE. The maximum liability charged to the patient/guarantor will not exceed the lesser of AGB, state law or whichever other criteria set by CNE. Information related to the limitations set by CNE as well as the sliding scale may be obtained free of charge by calling CNE Customer Service at (401) 921-7200.
- (f) CNE will follow established collection procedures to obtain payment from individuals with a financial obligation after application of the sliding fee schedule as outlined in the CNE Billing and Collections Policy. Uninsured patients will be notified of Financial Assistance at discharge. All patients, insured and uninsured, will also be notified of the FAP through the patient billing statement process for 120 days after the first post-discharge billing statement for care ("Notification Period"). Additionally, individuals may request Financial Assistance documents by mail, by calling (401) 921-7200, or inperson at any of the CNE Hospital locations (see item 2).
- (g) To be eligible for 100% financial assistance or partial financial assistance, the maximum liquid assets (excluding a primary residence and personal automobile) shall not exceed the thresholds as indicated on the Sliding Scale for individuals and family units and increased annually in accordance with the most current Consumer Price Index. In the event that these thresholds prevent an individual's ability to qualify for Rhode Island's Medical Assistance program(s) CNE will replace those thresholds with those utilized by Rhode Island's Medical Assistance program(s). Rhode Island Medical Assistance thresholds can be found online at: http://medicaid4you.com/eligibility-requirements.
 - (1) A family unit, using the Census Bureau definition, is a group of two or more people who residetogether and who are related by birth, marriage, civil union or adoption.
 - (2) The amount or percent of the total charges collected on the private pay portion will be equal to orless than the Amount Generally Billed (AGB) (Exhibit 4) as defined: Pursuant to Internal RevenueCode ("IRC") §501(r) (5), in the case of emergency or other medically necessary care, the amounts generally billed for emergency or other medically necessary care to individuals who haveinsurance covering such care.
 - (3) If an incomplete FAP application is received, CNE will provide the individual with written noticethat describes the additional information or documentation required to make a FAP-eligible decision, along with the Plain Language Summary (PLS), and allow the individual 30 days to provide the information. CNE will also suspend any ECA's to obtain payment for care during thistime. Individuals will be provided a phone number to call with any questions regarding the additional information or documentation required. Documentation requirements are outlined in Exhibit 5.

- (4) Exceptions that exceed the standard policy benefits must be approved by the Vice President of the Revenue Cycle or his/her designee.
- (h) The patient/guarantor may appeal a denial of eligibility for financial assistance by providing additional verification of income or family size within thirty (30) days of receipt of notification of denial. All appeals will be reviewed by the Vice President of the Revenue Cycle or her/his designee for final determination. By CNE definition, an appeal requires a review by a management level at least one grade higher than that of the original reviewer. A request for appeal must be processed within 30 days from receipt of an appeal request. Written notification of the appeal results must be provided to the patient/guarantor.
- (i) Amount Collected: The amount or percent of the total charges collected on the private pay portion will not be greater than the Amount Generally Billed (AGB) as stipulated in the IRS §501(r)(5) regulation.
- (j) If a patient is uninsured and meets the criteria to qualify for an uninsured discount as defined in the CNE Credit Policy, the maximum liability charged to the patient/guarantor will not exceed the lesser of AGB, state law or whichever other criteria set by CNE.

Discount Programs:

- (1) Community Benefit Discount: All <u>uninsured</u> patients receive a 65% discount for medically necessary services regardless of their ability to pay.
- (2) Advance Payment Discount: All <u>uninsured</u> patients are eligible to receive a 70% discount for payment of the expected liability prior to or on the date of service. This discount will apply to any additional unexpected liability provided that the patient remits payment in full within thirty (30) days of the final bill. In the event that the payment of the expected liability exceeded the liability, CNE will issue a refund to the patient no later than 30 days after the charges are finalized.
- (3) Prompt Payment Discount: All <u>uninsured</u> patients not already benefiting from the advance payment discount are eligible for a 10% discount on their balance, provided that the patient remits payment in full within thirty (30) days of the final bill.
- (k) CNE reserves the right to revoke financial assistance if it determines a patient has knowingly misrepresented their financial condition, the number of dependents or any other information necessary to determine financial status for purposes of this policy.
- (l) The 'Notice of Hospital Financial Aid' will be available on CNE websites, patient bills and uponrequest. It will also be posted in Emergency Departments, main lobbies, offices and in admission/registration areas throughout CNE.
- (m) The Financial-Aid Criteria must be available in other languages in accordance with the applicable "Standards for Culturally and Linguistically Appropriate Services in Health Care" (Standards 4 & 7, based on Title VI of the Civil Rights Act of 1964). They must be approved by the Director and made available to all persons on request. CNE will make every effort to ensure that policies are clearly communicated to patients whose primary languages are languages other than those already provided. Translation services may be provided upon request.

APPROVAL/REVISION:

05/03/2018: Initial Version of Policy approved

10/01/2020: Revision approved 06/21/2021: Revision approved 10/01/2021: Revision approved 10/01/2022: Revision approved

REPLACES:

Finance 1

Financial Assistance Policy

Exhibit 1

Participating Providers	Non-Participating Providers
Edward Akelman MD	Peter Bellafiore MD
Karim Khanbhai MD	John Concannon MD
Nephrology Associates Inc	Northeast Institute of Plastic Surgery
Patricia Rompf MD	University Otalarynologuy

APPLICATION FOR HOSPITAL FINANCIAL AID

Any approval of this request is temporary and expires 12 months from date of approval

Hospital: [ЭΒ	utler 🗆	Kent Wome	n & Infants	Date:						
Patient:						Guarantor/Spouse:					
MR#:						MR#:					
						Social Security # (if issued):					
Date of Birth:							i issueu).				
Social Securit		if issued):				Home Phone:					
Home Phone:	:					Work Phone:					
Work Phone:						Relation to Patient	t				
Home Addres	95:					Address:					
Occupation 8	Em	ployer:									
Employer Ado											
Employer Au		-									
Language: 1) E	nglish (□ Non-English								
Ethnicity:	J H	lispanic (□ Non-Hispanic	□ No Ethnicity	Identified						
Race:	7 A	sian f	☐ American Indian/	Alaska Native	☐ Black/Africi	an American 🗖	Native Hawaiian/Pacifi	c Islander			
	J V	Vhite (Other or Multiple	Races	☐ No Race Ide	entified					
				ng information t	for ALL membe		nit, EXCEPT the Patie				
Name & Relat			nt:			SS# (if issued):	Date of B	irth:	MR#:		
Employer, Pho						Home Address:					
Name & Relat			nt:			SS# (if issued):	Date of B	irth:	MR#:		
Employer, Pho						Home Address:					
Name & Relat			nt:			SS# (if issued):	Date of B	irth:	MR#:		
Employer, Phone & Address:						Home Address:	D		140.0		
Name & Relat			nt:			SS# (if issued)	Date of B	irth:	MR#:		
Employer, Pho						Home Address:					
MONTHLY I						ASSETS					
Patient's Sal						Savings:					
Spouse's Sala Guarantor's	_					Checking: Certificates of De	anneit (CDs):				
Self-Employ			3.								
Child Care In						Money Market Accounts: Savings Bonds:					
Rental Incon		iic.				Stocks:					
Unemploym		Compensat	tion:			Bonds:					
Temporary [Mutual Funds:					
Child Suppo		,				IRAs:					
Alimony:						401(k)s:					
Workers' Co	mpe	ensation:				403(b)s:					
VA Benefits:						457s:					
Social Securi	ity P	ayments:				Cash-In Value Life Insurance:					
Dividend & Interest Income:					Personal Property:						
Royalties:						2nd Home & Rental Property:					
Pensions:					2nd Motor Vehicle:						
Public Assistance:					TOTAL:						
Other:											
		MONTHLY I	NCOME:								
	Į,	ANNUAL IN	COME:								
verification the hospital	by t	he hospital vices provid	 I also understan 	d that if the info st that the infor	ormation I prov	vide is false, I may	d that this informatio y be denied financial oplete and correct to	aid and be lia	able for payment for		
Patient's Signature:						Date:					
Hospital Representative's Signature:							Date:				

Financial Assistance Policy Exhibit 2 continued

APPLICATION FOR HOSPITAL FINANCIAL AID-UNDERINSURED

Any approval of this request is temporary and expires 12 months from date of approval

		rany approx	rai or triis	request is temporary arr	a expires i	2 111011011	nom date of approval				
Hospital: 0	□ Butler □	Kent □ Me	emorial 0	Women & Infants	Date:						
Patient:					Guarantor/Spouse:						
MR#:					MR#:						
Date of Birth:					Social Security # (if issued):						
Social Securi	ty # (if issued)	:			Home Phone	e:					
Home Phone	E				Work Phone	11					
Work Phone	5				Relation to F	Patient:					
Home Addre	PSS:				Address:						
Occupation 8	& Employer:										
Employer Ad	idress:										
Language:	☐ English	□ Non-English									
Ethnicity:	☐ Hispanic	☐ Non-Hispani	ic 🗇 No E	thnicity Identified							
Race:	☐ Asian	☐ American In	dian/Alaska	Native 🗖 Black/Africian	American						
	☐ Native Hav	vaiiar/Pacific Is	lander 🗖	White	ple Races	□ No Race	dentified				
	Pleas	e provide the	following	information for ALL member	ers of the fan	nilv unit. E	XCEPT the Patient or Guarantor.				
Name & Relati	onship to Patier				SS# (if issued)		Date of Birth: MR#:				
Employer, Pho	ne & Address:				Home Address	5:					
	onship to Patier	t			SS# (if issued)	:	Date of Birth: MR#:				
Employer, Pho	ne & Address:				Home Address	5.					
Name & Relati	onship to Patier	it			SS# (if issued)	:	Date of Birth: MR#:				
Employer, Phone & Address:					Home Address	5:					
Name & Relationship to Patient:					SS# (if issued) Date of Birth: MR#:						
Emplayer, Phone & Address:					Home Address:						
MONTHLY IN	COME		AMT	ASSETS	-	AMT	MONTHLY EXPENSES/LIABILITIES	AMIT			
Patient's Sala			AMI			AMI	Mortgage or Rent Payment	AMT			
Spouse's Sala				Savings Checking			Current Balance				
	Salary & Wage			Certificates of Deposit (CDs)			Property Taxes if not included in mortgage payme				
Self-Employn		_		Money Market Accounts			Utilities: Gas/Electric/Oil				
Child Care In				Savings Bonds			CableInternet				
Rental Incom				Stocks			Phone				
	ent Compensat	ion		Bonds			Auto Payments or Lease Payments				
	isability Insura			Mutual Funds			Current Balance				
Child Suppor		noe .		IRAs			Credit Card Payments				
Alimony							Current Balance				
VA Benefits				401(k)s 403(b)s			Installment Loans	_			
Social Securit	ty Payments			457s			Current Balance				
	nterest Income			Cash-In Value Life Insurance			Auto Insurance				
Royalties				Personal Property			Homeowners Insurance	$\overline{}$			
Pensions				2nd Home & Rental Property			Medical Expenses	$\overline{}$			
Public Assista	ance			Additional Motor Vehicles			Groceries	$\overline{}$			
Other							Other Expenses	\neg			
	MON	THLY INCOME:					, , , , , , , , , , , , , , , , , , , ,				
		UAL INCOME:			TOTAL:		тот	AL:			
verification for the hos	by the hosp spital service understand t	oital. I also u s provided. I	nderstand hereby at	that if the information I p	rovide is fals	se, I may b	nat this information is confidential a be denied financial aid and be liable mplete and correct to the best of n	e for payment			
Hospital Re	presentative	's Signature:					Date:				

CNE FINANCIAL ASSISTANCE PROGRAM 2023 FINANCIAL ELIGIBILITY GUIDELINES

Effective 3/1/2023

Percent of Poverty Level:		200%	210%	220%	230%	240%	250%	260%	270%	280%	290%	300%
Family Size												
	FPG											
2023 Patient liability		0%	20%	40%	60%	80%	90%	90%	90%	95%	95%	95%
1	14,580	29,160	30,618	32,076	33,534	34,992	36,450	37,908	39,366	40,824	42,282	43,740
Max Liability Per Year			3,062	3,208	3,353	3,499	3,645	3,791	3,937	4,082	4,228	4,374
2	19,720	39,440	41,412	43,384	45,356	47,328	49,300	51,272	53,244	55,216	57,188	59,160
Max Liability Per Year			4,141	4,338	4,536	4,733	4,930	5,127	5,324	5,522	5,719	5,916
3	24,860	49,720	52,206	54,692	57,178	59,664	62,150	64,636	67,122	69,608	72,094	74,580
Max Liability Per Year			5,221	5,469	5,718	5,966	6,215	6,464	6,712	6,961	7,209	7,458
4	30,000	60,000	63,000	66,000	69,000	72,000	75,000	78,000	81,000	84,000	87,000	90,000
Max Liability Per Year			6,300	6,600	6,900	7,200	7,500	7,800	8,100	8,400	8,700	9,000
5	35,140	70,280	73,794	77,308	80,822	84,336	87,850	91,364	94,878	98,392	101,906	105,420
Max Liability Per Year			7,379	7,731	8,082	8,434	8,785	9,136	9,488	9,839	10,191	10,542
6	40,280	80,560	84,588	88,616	92,644	96,672	100,700	104,728	108,756	112,784	116,812	120,840
Max Liability Per Year			8,459	8,862	9,264	9,667	10,070	10,473	10,876	11,278	11,681	12,084
Ĺ												
7	45,420	90,840	95,382	99,924	104,466	109,008	113,550	118,092	122,634	127,176	131,718	136,260
Max Liability Per Year			9,538	9,992	10,447	10,901	11,355	11,809	12,263	12,718	13,172	13,626
8	50,560	101,120	106,176	111,232	116,288	121,344	126,400	131,456	136,512	141,568	146,624	151,680
Max Liability Per Year			10,618		11,629	12,134	12,640	13,146	13,651	14,157	14,662	15,168

^{*}For families with more than 8 persons, add \$5,140 for each additional person. *Asset protection threshold; individual \$9,400, Family \$14,100

AGB FY 23 Butler 31% Kent 28% WIH 35% FY 22 Butler 30% Kent 31% WIH 34% FY 21 Butler 46%, Kent 31%, WIH 34% FY 20 Butler 47%, Kent 31%, WIH 35%

RI Medicaid GL \$ 18,075

Amount Generally Billed (AGB)

In accordance with IRC $\S501(r)$ (5) CNE utilizes the Look-Back Method to calculate its AGB percentage. The AGB % is calculated annually and is based on all claims allowed by Medicare Fee-for-Service + all Private Health Insurers over a 12-month period, divided by the gross charges associated with those claims. The applicable AGB % will be applied to gross charges to determine the AGB.

Any individual determined to be eligible for financial assistance under this FAP will not be charged more than AGB for any emergency or other medically necessary healthcare services. Any FAP-eligible individual will always be charged the lesser of AGB or any discount available under this policy.

Effective October 1, 2022, and October 1, 2021 respectively:

	<u>2022</u>	<u>2021</u>
Butler Hospital	31%	30%
Kent County Memorial Hospital	28%	31%
Women and Infants Hospital	35%	34%

The following documentation, if applicable, must accompany an application for Care New England Financial Assistance.

- 1. Tax return with supporting documentation for the most recent year filed.
- 2. Income Records*(see detailed explanation below)
- 3. Current pay stubs (minimum of 4 weeks)
- 4. Disability award letter
- 5. Social Security award letter (waived if direct deposit and bank statement is provided)
- 6. Parent's income (tax return) when person applying for financial assistant is astudent
- 7. Asset Records** (see detailed explanation below)
 - a. Bank Statements including savings, checking, investment statements, annuities, CD's, money market accounts, stocks, bonds, pensions and IRA's
 - b. Cash value of life insurance policies.
 - c. Personal property (other than primary residence and motor vehicle for personaluse)
- 8. Medical Assistance and/or HealthSource RI approval/denial
- 9. Copy of death certificate if applicable.
- 10. Proof of student status if applicable.
- 11. Letter of support if applicable.
- 12. Expenses and Liabilities
- 13. Most recent statement for mortgage/rent, property taxes, utilities, automobile payments/leases, credit cards, installment loans, auto/home insurance, medical expenses andother expenses.

*Income Records: Income means the actual or estimated total annual cash receipts before taxes from salaries, wages, self-employment income, childcare income, rental income, unemployment compensation, temporary disability insurance, child support, alimony, worker's compensation, veteran's benefits, social security payments, dividend and interest income, royalties, private and public pensions, and public assistance. Also included in income are strike benefits, net lottery and gambling winnings and one-time insurance payments or injury compensation received in the calendar year in which the financial aid is sought for the hospital services.

**Asset Records: Assets means cash, cash-equivalent and other hard assets that can be converted into cash, including cash on hand, savings accounts, checking accounts, Certificates of Deposits (CDs), money market accounts, stocks (common and preferred), bonds, mutual funds, IRAs, 401(k) s, 403(b) s, 457s, cash-in value of life insurance policies, personal property, motor vehicles other than for personal use, second homes and rental properties. Excluded from assets are primary resident and motor vehicle for personal use.